skill academy
by testbook

Memorandum of Understanding (MoU)

Between

ARMY SCHOOL OF EDUCATION

(NAAC Accredited & ISO 9001:2015 Certified Institute)
(Affiliated to Guru Gobind Singh Indraprastha University, New Delhi)
Plot-M1, Pocket-P5, Sec-CHI-2, Greater Noida

and

Skill Academy by Testbook

January 21, 2023

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding ("MoU ") is entered into as of **January 21, 2023** (the "Execution Date") by and between,**Army Institute of Education** (hereinafter referred to as **"AIE"** Army Institute of Educatioin (AIE) was established in August 2003 with the aim of providing pre-Services teacher education to the departments of Army personnel under the aegis of ````Arm Welfare Education Society (AWES)

The Institute shifted to Greater NOIDA campus from Delhi Cantt on 23 July 2013 and is presently located in Plot M-1, Pocket P-5, Greater NOIDA, Gautam Budh Nagar (UP) at a distance of 3.5 km from Pari Chowk (Adjacent to AWHO Project). The city is well connected to Noida and Delhi by public transport.

Army Institute of Education is affiliated to Guru Gobind Singh Indraprastha University (GGSIPU), Delhi. It is recognized by the National Council for Teacher Education (NCTE) for its Bachelor of Education (B. Ed.) programme and the Rehabilitation Council of India (RCI) for its B.Ed. Special Education (Learning Disability) programme . The Institute is NAAC accredited and is ISO 9001:2015 certified.

With its motto "Pragya, Pratishtha Pragyanam", the Institute has grown as a Centre of Excellence in the Field of Teacher Education. Having a lush green campus spread over nearly 2.92 acres of land in a prime location in the city, Army Institute of Education provides an ideal environment to the aspiring learners for pursuing their studies in education. Army Institute of Education cradles a genuine concern for the pursuit of human enquiry and for the perpetuation of knowledge traditions in an environment conducive to an inspiring teacher education programme.

AND

Testbook Edu Solutions Pvt. Ltd. (PAN: AASCS8515R and CIN: U72200MH2013PTC241118), a private limited company incorporated under the Companies Act, 1956, engaged in providing online educational courses to students, having its registered office at1st and 2nd Floor, Zion Building, Plot no. 273, Sector No. 10, Kharghar, Navi Mumbai, Raigarh, Maharashtra – 410210 (hereinafter referred to as **"Skill Academy** ", which expression shall unless repugnant to the context or meaning thereto shall mean and include its successors and permitted assigns) represented herein by its Director, Mr. Ashutosh Kumar, duly authorized by its board of directors vide resolution dated 16th November 2019.

"Parties

WHEREAS:

A. Skill Academy will provide its services under **Skill Academy Campus Program** for use by AIE in respect of **"End Users"** (all students who are presently enrolled in any program with the institution), in accordance with the terms and conditions set out herein.

B. Pursuant to the foregoing, the Parties have agreed to enter into this MoU to set forth the terms and conditions of their arrangement in the following sections.

As a part of this MoU, both the parties have identified and hereto agree to the following responsibilities respectively:

1. RESPONSIBILITIES

1.1 Responsibilities of Skill Academy

A. Skill Academy with the help of AIE shall get all the willing students of AIE to register in the Skill Academy Campus Program with email ID & contact number to avail the services & benefits.

B. There will be no financial implications involved between Skill Academy and AIE

during the "Term" (defined hereafter) of this MoU, the end-users will get the following benefits under

Skill Academy Campus Program.
- Complete Preparation for Job & Internship - Activities for a period of 1 year which would include Live Aptitude Tests & Company Specific Mock Tests.
- Live Upskilling Bootcamps from Top Industry Experts (Minimum of 25)
- Free Access to all the content under Testbook Pass for a period of 1 month
- Chance to get internships & full-time job opportunities through various competitions.

C. **Student Performance Dashboard** which will provide real-time performance analytics of student engagement & performance to college management.
- Student Performance Dashboard will be created only after AIE has shared all the details mentioned in **Annexure I**
- Performance of those students will only be included who register in the Skill Academy Campus Program

D. **Offline Seminars** (6 workshops in a year) will be conducted for the registered students by Top Industry Experts

1.2 Responsibilities of AIE

A. To help Skill Academy team with the necessary **College Details Information (Refer Annexure-I)** which is required to create a Students Performance Dashboard for **AIE**

B. To spread the awareness about the benefits of Skill Academy Campus Program among college students through all means possible in the capacity of college management like Issuing Notice, email, SMS, Whatsapp, Facebook, Linkedin, etc

C. To help Skill Academy Team in promoting various Live Sessions, Upskilling Bootcamps, Aptitude Tests, etc among college students through all means possible so that a maximum number of students can be benefitted.

D. Facilitate in forming a Whatsapp Group with Placement Cell Representative and Skill Academy team which would act as a common point of interaction/communication
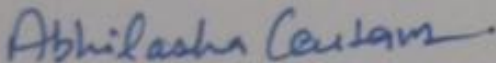
2. Other provisions:

A. This MoU shall be valid for an initial period of 1 (one) year from the Execution Date ("**Term** ") unless terminated earlier by Parties.

B. Skill Academy shall keep all the data collected from the students confidential and shall NOT share/disclose to anyone in any form whatsoever without prior written permission from the students. Skill Academy also agrees that the data collected shall be used for the purpose envisaged in this MoU and not for any other purpose.

AGREED AND ACCEPTED:

For and on behalf of Army Institute of Education

Signature *Abhilasha Gautam.*

Name : Dr. Abhilasha Gautam

Title : Principal

Date: 21 January 2023

Director Name & Email Id: Dr. Abhilasha Gautam, principal.aie@awesindia.edu.in

Director Contact Number: 9953925354

For and on behalf of Skill Academy by
TESTBOOK EDU SOLUTIONS PVT LTD

Signature

Name : Ashutosh Kumar

Title : CEO

Date:

TESTBOOK EDU SOLUTIONS PVT. LTD.
1st & 2nd Floor, Zion Building, Plot No. 273, Sector - 10, Kharghar, Navi Mumbai - 410210

CIN: U72200MH2013PTC241118

ANNEXURE I

STUDENT PERFORMANCE DASHBOARD

Student Performance Dashboard (SPD) has been designed to give the college management the real time visibility of performance of their students. College management will be able to do pin down the list of both types of students - the one who are doing well and can be potential candidates for most of the companies as well as the one who seeks more attention on their job preparation. This will help college increase their overall campus placements.

SPD will provide the dedicated report of students performance participating in various activities like Aptitude Test, Live Bootcamps and Industry Expert Sessions. Following insights can be drawn from the dashboard.

- Year & Department Wise Student Performance
- Detailed Aptitude Test Report: You can export the details of all the tests which includes students details along with their Marks, Accuracy Percentage, College Rank, Global Rank.
- Registration & Attendee Information of all the Live Bootcamps

Refer the Sample Dashboard - Click here

IMPORTANT: All Partner Colleges are required to share their campus details in the prescribed format at the time of MOU signing. Once college profile is created on our CRM with these details, we start enrolling the students. Once students are enrolled, they receive regular updates and links to participate in the various job preparation events.

Download the Spreadsheet: Click here <Copy of this sheet with your college data are to be submitted along with MOU>

Acknowledgement:

I hereby declare that I have attached all the details mentioned in the spreadsheet & all the provided details are correct.

TPO Name:

Signature: